

 <p>العمانية للنطاق العريض</p> <p>تمكين الفرص Unlocking the Potential</p>	
<b>Attention:</b>	<b>To whom it may concern</b>
<b>Date:</b>	<b>20/03/2018</b>
<b>From:</b>	<b>Oman Broadband Company SAOC</b>
<b>Our Reference:</b>	<b>Tender T-004-2018 Framework Contract for Network Construction – Minor Projects</b>

**Tender No: - T-004-18**

**Tender Title: Tender T-004-2018 Framework Contract for FTTH Network Construction – Minor Project**

Dear Sir,

Oman Broadband Company SAOC (Oman Broadband) invites 'Bidder' to bid for the Services in accordance with the terms and conditions set down in the Tender Documents. If you are a successful Bidder you shall be required to enter into a Contract in accordance with the Form of Agreement.

The Tender Documents shall comprise the following Sections:

- T1** Invitation to Bid
- T2** Instructions to Bidders
- T3** Data to be provided by Bidders
- C1** Form of Agreement
- C2** HSE Requirements
- C3** Conditions of Contract
- C4** Scope of Work
- C5** Schedule of Prices
- C6** Specification and drawings
- C7** ICV Content

Only section T1 is provided; the other documents will be issued to interested Bidders that pay the Tender Fees through the E-Tendering system.

In the preparation and submission of the Tender, Bidder shall comply with the Tender Documents. Oman Broadband reserves the right to disqualify the Bidder if any of the requirements included in the Tender Documents are not met.

Yours faithfully,

For Oman Broadband Company



تمكين الفرص  
Unlocking the Potential

## OMAN BROADBAND COMPANY SAOC

**T-004-2018**

### **Framework Contract for FTTH Network Construction – Minor Project**

### **T1, INVITATION TO BID**

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## **1.0 Terms of Tender and Tender Overview**

### **1.1 Terms of Tender**

- 1.1.1 The terms and conditions applicable to this Tender Process are detailed in Sections T1, T2, and T3. T2, T3, C1 to C7 may only be available with the complete Tender Document following payment of the Tender Fee.

### **1.2 About Oman Broadband Company**

- 1.2.1 Oman Broadband Company SAOC (Oman Broadband) founded in 2014 as a joint-stock company wholly owned by the government of the Sultanat of Oman. It is strategically vital to Oman future development serving wider digitization agenda of the Company.
- 1.2.2 Through its visionary and collaborative approach to the market, Oman Broadband will help to empower the nation with high-speed broadband fiber access to citizens and business alike.
- 1.2.3 The company aims to have the maximum nation coverage in line with the digital Oman strategy, e-government and Oman Future Economic Vision 2020.
- 1.2.4 The next generation fiber optic network will become exponentially faster, bringing community and enterprise benefits of enhanced delivery of communication services, cost savings, increased competitiveness and improved sustainability.
- 1.2.5 Oman Broadband focuses upon the development of a passive fiber network infrastructure, providing equal and open access to telecommunication service providers, on a wholesale basis, and owners and operators of private networks, on a retail basis, thereby enabling end users to efficiently leverage high speed fiber in Oman.

### **1.3 Description of the Service**

- 1.3.1 Oman broadband would like to appointed a pool of contractors to cover all aspected of the scope of work under framework contract agreement for 3 yeas validity.
- 1.3.2 The contract is to be executed on call-off basis by issuing Work Packages using the agreed unit rate (UPL) contained in section C5.
- 1.3.3 Each issued work package will contain minimum timeline that cannot be exceeded.
- 1.3.4 The scope of works is designed to define the entire process required by Oman Broadband for the Construction Services required for the deployment of a Fibre Optic Trunk Network within Oman for FTTH Network.
- 1.3.5 The scope of works is designed to define the entire process required by Oman Broadband for the Construction Services required for the deployment of a Fibre Optic Trunk Network within Oman for FTTH Network with forcasting of 289,052 connections.
- 1.3.6 The project will consist of facilitating the connection of network sites throughout Oman with high capacity enabled civils and cable network elements.
- 1.3.7 Generally, Contractor scope shall include but not limited to: -
- Validation of all plan and design packages for civil and cable systems
  - Ensure the efficient use of any existing duct and chambers
  - Provide all duct and chamber accessory materials for the works
  - Construct all ducting and chambers requirements
  - Prove and test any existing duct infrastructure as required
  - Installation of ODFs at PoP site
  - Cable installation within the main line ducts
  - Cable terminations at the PoP site, street cabinet distribution hubs and network access points
  - Installation of street cabinet distribution hubs and associated splitters
  - Testing of all fiber systems

- Acquisition of all construction NOCs as required by Municipality and any other 3rd party permissions and coordination

1.3.8 Oman Broadband will only issue Work Package that is R.O 500,000 or less based on the agreed UPL rates contained in Section C5. Work Packages of more than R.O 500,000 will be issued to other contractors.

## **1.4 Minimum Requirements to Participate in Tender**

### **1.4.1 Technical Requirements –**

Following is the brief description of minimum eligibility, capability, experience required in order to participate in the Tender:

- a) The bidder shall be registered as an SME with Riyada
- b) Existing contractors who scored less than 50% in the last one year in the vendor performance management report will be disqualified
- c) The bidder shall have completed at least 3 similar Civil projects (Trenching and duct laying for any utility project) in the last 5 years as a Main Contractor or subcontractor.
- d) The bidder shall have completed at least 3 similar cabling (FTTX) and fiber related works in the last 5 years as Main or Sub-Contractor
- e) The bidder shall fulfill Omanization target as per Ministry of Manpower regulations at the time of submission.
- f) The bidder shall have Company Average Annual Turn Over in last 3 years should be minimum of RO 100,000.
- g) The bidder shall have an acceptable methodology and approach to obtaining permissions and NOCs (No Objection Certificate).
- h) The Bidder shall confirm it operates a company HSE Management System with dedicated personnel for HSE.

## **2.0 Requirements to Collect Tender Document**

### **2.1 Bidder Details Sheet**

2.1.1 In order to correctly identify the Bidder and the Bidder's point of contact for this Tender Process, Appendix 1 shall be completed by the Bidder and presented, by hand or scanned and forwarded via email, to the Contracting Section before the Tender Documents can be released to the Bidder.

### **2.2 Tender Fee**

2.2.1 The Tender Fee for this Tender is **RO 800**.

2.2.2 The Bidder can make the payment of the Tender Fee by Bank transfer to the following Oman Broadband account, which the transfer receipt must be presented in order to collect the Tender Documents:

**Oman Broadband Company SAOC**  
**Bank: Bank Muscat**  
**Branch: Corporate Branch**  
**Account: 0423044209960013**

### **2.3 Confidentiality Declaration**

2.3.1 Prior to collection of the Tender Documents the Bidder shall sign the attached Confidentiality Declaration (Appendix 2). The Confidentiality Declaration must be completed, signed by an authorized person, stamped with the Bidders company stamp, and be presented, by hand or scanned and forwarded via email, to the Oman Broadband Contracting Section before the Tender Documents can be released to the Bidder.

### 3.0 Oman Broadband Contact Point

- 3.1.1 All communication with Oman Broadband shall be through Clarification Requests, in writing and addressed to [tenders@omanbroadband.om](mailto:tenders@omanbroadband.om)
- 3.1.2 No Clarification Requests shall be entertained through emails or after the Clarification Request Closing Date included in the table in Article 6.0 below

### 4.0 Tender Collection

#### 4.1 Collection of Tender Documents

- 4.1.1 Once the Bidder Details Sheet, Confidentiality Declaration and confirmation of payment of Tender Fee requested in Article 2.3 above have been received, Bidder may collect the Tender Documents from Oman Broadband Contracting Section.

### 5.0 Bid Bond

- 5.1.1 To ensure conformance of the Tender, the Oman Broadband requires the Bidder to issue a Bid Bond in the exact format detailed in Section T3. The value of this Bid Bond shall be indicated in Section T3. The Bid Bond shall be forwarded to Oman Broadband as a separate envelop along the tender proposal and shall be submitted along the Commercial proposal submission. The Bid Bond shall be enforced in the event that Bidder fails to submit and substantiate a conforming bid or has failed to accept award of the contract or purchase order.

### 6.0 Outline Tender Process and Submission of Bid

- 6.1.1 The Technical Bid and the Commercial Bid are to be submitted in same timing as stated below.
- 6.1.2 The opening of the Technical Bid and Commercial Bid is the discretion of Oman Broadband.
- 6.1.3 The proposed Tender Process schedule is as follows:

Activity	Date
Issue of T1-Invitation to Bid	20/03/2018
Tender Documents available for collection	20/03/2018
Final date for collection of Tender Documents	03/04/2018
Clarification Request Closing Date	09/04/2018
<b>Bids Submission Date (Technical and Commercial)</b>	<b>17/04/2018</b>

- 6.1.4 Bids to be submitted by 2.00 PM on or before Bid Submission Date.

### 7.0 Contract Award

In the event that Oman Broadband considers Bidder to be commercially a potentially successful competitor for the award of the Contract, Oman Broadband may subject Bidder to a further technical and financial evaluation. Only when a Bidder satisfies Oman Broadband technical, financial and commercial requirements will a Contract be awarded.

## 8.0 Appendix 1 – Bidder Details for this Tender

Contract/ Tender number	T-004-18
Contract/ Tender title	Framework Contract for FTTH Network Construction – Minor Project
Full name of Bidder	
Postal Address	
City	
Country	
Website	
Office main tel. number	
Country of registration	
Status in Oman	Agent / locally registered branch office / Omani LLC / foreign company
Ownership details (percentages and names, indicate where Omani)	- XX% - - XX% - - XX% -

### Name of company and address to be awarded the Contract (if different from details above)

Full name	
Registered address	
City	
Country	
Office main tell number	
Status in Oman	Agent / locally registered branch office / Omani LLC / foreign company
Ownership details (percentages and names, indicate where Omani)	- XX% - - XX% - - XX% -

### Bidder's representative to which all Tender correspondence shall be addressed

Name of person	
Fax number	
Telephone number	
GSM number	
e-mail address	

### Bidder's agent in Oman (if applicable)

Omani agent name	
Postal address	
Fax number	
Telephone number	
GSM number	
e-mail address	
Our Omani agent is permitted to pick up the Tender Documents on our behalf	Yes No, we will pick up the documents ourselves. No, please send the documents to my foreign address stated above.

Tender Fee is paid and receipt attached:

Tender Documents Received By:

Signature .....

Resident Card No.....

## 9.0 Appendix 2 – Confidentiality Declaration

The undersigned ..... Having its principal office..... (The 'Bidder') hereby declares Oman Broadband Company SAOC ('Oman Broadband') to accept the following terms and conditions on which the Company is prepared to communicate to the Bidder certain Confidential Information pertaining to the Work under the above mentioned Tender as hereinafter defined.

### 9.1 Definitions

#### 9.1.1 Confidential Information

shall mean all knowledge, data or information acquired by Bidder from, or disclosed to Bidder by the Oman Broadband, or on behalf of Oman Broadband, in connection with the Tender Documents, Clarifications and the Tender Process in writing, drawings, magnetic tapes, computer programs or in any other way, as well as all knowledge, data or information derived there from, to the extent that such knowledge, data or information at the time of such acquisition or disclosure is not either already in the unrestricted possession of Bidder or part of public knowledge or literature.

#### 9.1.2 Confidential Record

Shall mean all Tender Documents, Clarifications and any other material containing Confidential Information.

#### 9.1.3 Third Party

Shall mean any party other than Oman Broadband or Bidder.

### 9.2 Confidentiality

9.2.1 Bidder shall preserve and cause its employees to preserve the confidentiality of any Confidential Information.

9.2.2 Bidder shall not for any purpose other than the preparation and submission of a Bid

- disclose to any Third Party or enable any Third Party to note the fact that Bidder has been invited to submit a Bid and/or, if applicable, the fact that the Contract is awarded to Bidder;
- reproduce, copy or use, or disclose to, place at the disposal of or use on behalf of any Third Party or enable any Third Party to read, copy or use, any Confidential Information; except with the prior written consent of Oman Broadband.

9.2.3 The undertakings above shall continue insofar and for so long as the Confidential Information or Confidential Record in question has not:

- a) become part of the public knowledge of literature otherwise than through any act or default on the part of Bidder; or
- b) been disclosed to Bidder under an obligation to maintain secrecy by a Third Party (other than one disclosing on behalf of Oman Broadband) who could lawfully do so and who did not derive such Confidential Information or Confidential Record from Oman Broadband.

### 9.3 Copyright

9.3.1 The copyright in any Confidential Record shall, in the absence of any express provision to the contrary thereon, be vested in Oman Broadband. Copyright in any record containing geological or geophysical data acquired or generated by Bidder in connection with the Contract shall be vested in Oman Broadband.

### 9.4 Return of Confidential Record

9.4.1 If Bidder declines to submit a Bid or is notified that its Bid is unsuccessful, upon written notification thereof by Oman Broadband, Bidder shall destroy electronic copies and return all hard copy Tender Documents including Addenda and Clarifications to Oman Broadband.

### 9.5 Third Parties

9.5.1 Bidder shall ensure that if under the terms of this confidentiality agreement any of the Confidential Information comes to the knowledge and/or in the possession of any Third Party, Bidder shall require from such Third Party that it shall abide by stipulations equivalent to those contained in this confidentiality agreement.



**9.6 Validity**

9.6.1 This Confidentiality Declaration shall be valid for a period of 5 (five) years from the date signed by the Bidder.

Agreed and accepted this

..... Day of..... 2018

And signed by a duly authorized person on behalf of the Bidder

\_\_\_\_\_  
(Signature)

Name: \_\_\_\_\_

Position: \_\_\_\_\_

For: \_\_\_\_\_